

# WHAT MAKES YOU UNIQUE?

TELLING YOUR STORY THROUGH MARKETING STRATEGY

## THE RED66 ADVANTAGE

SIMPLIFYING YOUR MARKETING EXPERIENCE

## » Marketing Head Coach

You have a single point of contact who manages all aspects of your marketing team. Your RED66 account manager is backed by a full team of marketing experts who create engaging content, exceptional design, impactful ads, SEO strategies and websites that convert.

## **»** Teammates for life.

We value our clients like no other. We're committed to building strong and lasting relationships. That's why we promise not to work with any direct competitor within your service area. You can trust us to deliver exceptional results on time and done right. We believe in having fun along the way and supporting you in any way we can.

## » Open Playbook & Stats

Digital marketing often seems intangible. We make it our mission to outline our plays, share the stats and impact every month. You're fully informed and confident about each step we take and the route we run. Our commitment to transparency is reflected in detailed monthly reports reviewed play-by-play with you.

## OFFENSE

## DEFENSE

## SEO (Search Engine Optimization)

Optimizing online content to improve visibility and ranking on search engines.

## Monthly Strategy and Stat Review

Review data together, adjust game plan, and alter strategy as needed.

#### Quarterback

Providing marketing industry updates and insights that impact your business.

## Uniformity

Develop and maintain visual branding elements across all mediums to build your team's recognition on and off the field.

## **Special Plays**

Creative campaigns and content to help you reach the goal line.

## Block & Tackle

Website maintenance, security updates, patches and spam removal.

#### **Rule Book**

Privacy policies, cookie policies, Dmarc records, keep your site secure and avoid any penalty flags.

## **Sports Agent**

Reputation management where we monitor reviews, draft responses and develop PR responses when necessary.

## **Email List Maintenance**

Unsubscribe, undeliverable and spam reports.

#### Interceptions

Monitor online competitors and utilize marketing best practices to help you win.







PRESIDENT & FOUNDER

## SHERRY DUNCAN

CREATIVE DIRECTOR

SARA WESCHE DIRECTOR OF CLIENT STRATEGY

## THE ACCOUNTS TEAM LINEUP



MARKETING SPECIALISTS

## **RED66 SPECIAL TEAMS**

SPECIAL TEAMS // INTERNAL

AMY DEEL OPERATIONS DIRECTOR

SPECIAL TEAMS // DIGITAL

JUSTIN DYKSTRA PAID ADS SPECIALIST

MEGAN WILHOIT SEO SPECIALIST

CATE JEWELL SOCIAL MEDIA SPECIALIST SPECIAL TEAMS // CREATIVE

STEPHANIE THWAITES GRAPHIC DESIGNER

PATRICK DUNCAN COPYWRITER

AMY CLARK COPYWRITER

SPECIAL TEAMS // WEB

VANESSA LANSDALE WEBSITE PROJECT MANAGER

SHAYNE PAULUS WORDPRESS SPECIALIST

## CSC NETWORK | MARKETING SPECIALS

## THE KICKOFF

## Optimized Wordpress Website

Your website will get you in the game. We'll help you with an optimized, lead genfocused website that can get you to the goal line. Let your sales team take it from there.

#### Deliverables

- Customized website design
- SEO foundations for site structure & content
- Writing web content
- Online lead forms

## GOAL LINE PLAYBOOK

## Strategy Development + Website

We'll get you the right playbook and website formation to help you win. You'll run the plays and call all the shots, while we can be here for special teams if and when needed.

#### Deliverables

- "The Kick Off" items
- Creation of key messaging
- Creative campaign assets & templates
- Content marketing calendar for your team to execute

## SPECIAL TEAMS

## Marketing Manager + Website

You have a great team but are looking for a few more key players to improve your special teams from strategy development, creative messaging and running the plays. Our team is here to lead the charge down the field.

#### Deliverables

- "Goal Line Playbook" items
- Monthly implementation of all marketing activities
- Stat reviews to inform improvements each month

## Clients for life.

16 yearsEarthTronics15 yearsMichigan Instruments11 yearsGallagher Uniform10 yearsAir-Way Global Manufacturing6 yearsKleen Kraft Services5 yearsSupreme PHC3 yearsRoscoe

## THE HIGHLIGHT REEL

## 2023 PRoof Award -Silver

Best SEM Campaign for Shine. Client achievement of over \$1 Million in sales attributed to PPC, with an ROI of 653%

## **Best Chamber Website**

Best in the State for Terre Haute Chamber of Commerce Website

## Indiana Tourism Award

Best Event or Festival for Marketing Budgets under \$300,000. Greencastle Music Fest





Call / Text: (616) 490-1068 contact@red66marketing.com

401 Hall St SW Suite #355 Grand Rapids, MI 49503